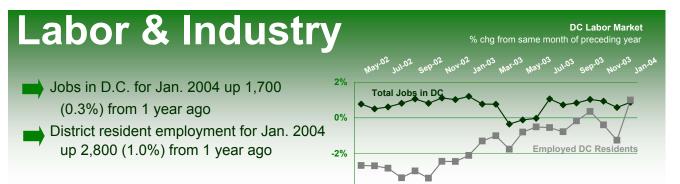
D.C. Economic Indicators

February 2004 Volume 4, Number 5



Labor Market ('000s): January 2004^a

Private Employment ('000s): Jan. 2004

		D.C.		Metro area				1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents		278.8	2.8	2,777.6	62.7	Manufacturing	2.5 -0.1		-3.8
Labor force		298.4	1.8	2,871.6	56.7	Construction	13.0	0.1	0.8
Total wage and salary emplo	oyment	658.6	1.7	2,824.0	24.5	Wholesale trade	4.3	-0.2	-4.4
Federal government		191.4	-0.5	344.1	4.3	Retail trade	17.2	0.5	3.0
Local government		37.3	-0.4	290.4	10.6	Utilities & transport.	6.1	-0.2	-3.2
Leisure & hospitality		48.3	0.9	233.0	2.1	Publishing & other info.	24.3	-0.7	-2.8
Trade		21.5	0.3	335.1	5.7	Finance & insurance	19.6	-0.3	-1.5
Services		283.6	2.6	1,046.4	8.9	Real estate	11.0		0.9
Other private		76.5	-1.2	574.3	-7.2	Legal services	34.5	0.4	1.2
Unemployed		19.6	-1.0	94.1	-5.9	Other profess. ser.	61.1	2.9	5.0
New unempl. claims (state program)		1.7	-0.8			Empl. Serv. (incl. temp)	9.4	-1.0	-9.6
Sources: U.S. Bureau of Labor Sta	itistics (BLS)	& D.C. Dept. o	of Employment	Services (DOES)	Mgmt. & oth. bus serv.	36.0	1.0	2.9
a not seasonally adjusted; prelimina	ary					Education	35.9	0.4	1.1
						Health care	52.1	-0.7	-1.3
D.C. Hotel Industry ^b Airport Passengers ^c					Organizations	49.2	0.4	8.0	
Jan. 2004	Amt.	1 yr. ch.	Jan. 2004	Amt.('000)	1 yr. % ch.	Accomodations	13.6	0.1	0.7
Occupancy Rate	51.4%	-3.3	Reagan	1,012.7	3.8	Food service	28.8	0.4	1.4
Avg. Daily Room Rate	\$134.07	\$1.84	Dulles	1,283.4	1.4	Amuse. & recreation	5.9	0.4	7.3

1,462.7

3.758.8

8.9

4.9

Other services

Total

607

BWI

Total

26,110

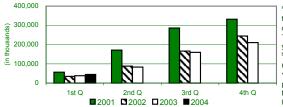
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Available Rooms

FY 2004 (Oct.-Feb.) business income tax collections up 23.4% from 1 year ago

FY 2004 (Oct.-Feb.) total tax collections up 12.2% from 1 year ago

Cumulative Business Income Tax Collections by Fiscal Year (Corporation and Unincorporated Business Franchise Taxes)



Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends. This does not, therefore, report actual year-over year revenue growth for the budget. Includes sales taxes allocated to the Convention Center

*** Not meaningful due to payment timing or processing factors.

Note: Growth rates in some taxes reflect

Adjusted General Fund Revenue Collections^a

5.4

429.9

-0.8

2.6

-12.9

0.6

	year-to-date % change						
	FY 2004	FY 2003					
	(Oct 03 -Feb 04)	(Oct 02 -Feb 03)					
Property Taxes	***	***					
General Sales ^b	6.7	6.7					
Individual Income	10.1	-9.3					
Business Income	23.4	-7.1					
Utilities	8.8	7.6					
Deed Transfer	71.5	33.5					
All Other Taxes	38.0	0.0					
Total Tax Collections	12.2	0.2					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	13.6	-0.8					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	-5.2	24.3					
Source: D.C Office of Tax and Revenue and							
Office of Re	venue Analysis						

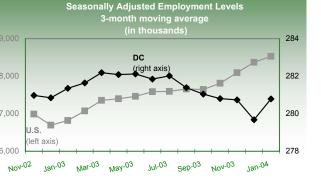
^b Source: Smith Travel Research Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d weighted average

Source: BLS. Details may not add to total due to rounding

People & Economy

D.C. unemployment rate for Jan.: 6.3%, down from 7.0% last month & from 6.6% 1 year ago

Home mortgage rate for Feb.: 5.6%, down from 5.7% last month & from 5.9% 1 year ago 137,000



National & Local

U.S. GDP	% change	for yr. ending	CPI	% change f	or yr. ending	D.C. Po	pulation		
Source: BEA	4 th Q 2003	3 rd Q 2003	Source: BLS	Jan. 2004	Nov. 2003	Source: Cen	sus	Level	1 yr. ch.
Nominal	5.9	5.4	U.S.	1.9	1.8	Estimate for	or:		
Real	4.3	3.6	D.C./Balt. metro area	2.2	2.4	July	1, 2000	571,437	1,224
Personal Income	a					July	1, 2001	572,716	1,279
Source: BEA	% change	for yr. ending	Unemployment Ra	Jnemployment Rate ^c July 1, 2002 569,157				-3,559	
Total Personal Income	3 rd Q 2003	2 nd Q 2003	Source: BLS	Jan. 2004	Dec. 2003	July	1, 2003	563,384	-5,773
U.S.	3.6	3.0	U.S.	5.6	5.7	Compo	onents of Char	nge from July 1	, 2002
D.C.	2.7	2.4	D.C.	6.3	7.0	Natural	Births	7,910	Total
Wage & Salary Portion	of Personal I	ncome	Interest Rates	National	Average	pe Deaths 6,164			1,746
U.S.	2.3	1.8	Source: Federal Reserve	Feb. 2004	Jan. 2004	Net Migr.	Net Int'l	4,180	
Earned in D.C.	0.7	0.4	1-yr. Treasury	1.2	1.2		Net Dom.	(11,837)	(7,657)
Earned by D.C. res'db	1.7	1.4	Conv. Home Mortgage	5.6	5.7	Net Chang	je ^d		(5,773)

a Nominal b estimated c seasonally adjusted d Includes federal resident employee movement (military/civilian) and the statistical residual

Housing & Office Space

District Housing Sales
(% chg of preceding 4Qs compared to

- Single family homes sales for 4th Q 2003 increased 2.5% from 1 year ago
- Office space under construct. in 4th Q 2003 down 23.7% from 3rd Q 2002



2000:4 2001:2 2001:4 2002:2 2002:4 2003:2 2003:4

Housing Sales			D.C. Housing Per	mits Issued		D.C. Commercial Office Space		
Source: MRIS ^a	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	4 th Q 2003			4 th Q 2003		Vacancy Rate (%)	4 th Q 2003	1 qtr. ch.
Single family	5,781	2.5	Total housing units	1,427	-164	Excl. sublet space	5.6	0.3
Condo/Co-op	3,601	12.3	Single family	152	-231	Incl. sublet space	7.1	0.4
Prices (\$000)	4 th Q 2003	1 yr. % ch.	Multifamily (units)	1,275	67			
Single family			Class A Market R	ate Apt. Re	ntalsd	Inventory Status ^e	4 th Q 2003	1 qtr. ch.
Median ^b	\$329.0	17.5	Source: Delta Associates	4 th Q 2003	1 yr. ch.	Total Inventory	110.0	0.7
Average ^c	\$441.4	11.2	Apartment units currently			Leased space ^f	103.8	0.3
Condo/Co-op			under construction	3,421	-508	Occupied space ^g	102.2	0.2
Median ^b	\$263.5	17.1	Add'l planned units likely			Under construction		
Average ^c	\$269.3	5.2	within next 36 months	1,196	-539	or renovation	4.9	-0.4

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors b Median for Dec. c 4th quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate incl. sublet